

Freinberg 2016

# Schwarz Müller is a premium manufacturer of intelligent commercial vehicles.

With years of experience and a high degree of problem-solving expertise, Schwarz Müller is setting industry standards in the trailers and truck bodies sector.

The Schwarz Müller Group, based in Freinberg, Austria, is currently one of the leading European full-range suppliers of commercial vehicles. As an innovation and technology leader, Schwarz Müller is setting standards for the industry and, with over 140 years' experience in vehicle construction, is the specialist for individual transport solutions. With its highly skilled and experienced workforce of more than 2,240 employees, Schwarz Müller is a premium manufacturer in this sector. The company produces over 8,800 commercial vehicles a year at its production sites in Hanzing (Austria), Zebrač (Czech Republic) and Budapest (Hungary), and generated revenue of EUR 342 million in 2016.

The Schwarz Müller Group is an international organisation operating across 19 countries in Central and Eastern Europe. In addition to its three production sites in Austria, the Czech Republic and Hungary, it has sales and service sites in a total of 12 countries, with partner representation in a further four states. The service organisation currently includes 350 locations on all major European highways.

## **Vehicles that set standards**

Schwarz Müller creates the benchmarks for payload, handling, operating hours and costs across the entire vehicle life-cycle. The company has been a pioneer in lightweight construction for over 25 years and launched its newly-developed ULTRALIGHT platform semi-trailer onto the market in 2012. Regular innovations in design and welding technology also contribute to the excellent reputation of Schwarz Müller vehicles. The company developed and built lightweight tipper vehicles in 2001. In 2009 the first Schwarz Müller pusher plate saddle was developed. It comes with an aluminium or steel frame. The product offensive continued in 2014 with the new tipper semi-trailer with thermal insulation, the *Tele-Mega* platform semi-trailer and the weight-optimised double-wedged tank bridge.

As a full-service provider with eight product groups and 135 types of vehicles, Schwarz Müller offers everything from a wide variety of vehicles up to special constructions tailored to unique requirements. These include platform and tipper vehicles, tank vehicles, low-loader vehicles, timber/stanchion vehicles, walking floor and swap-body vehicles, as well as refrigerated/box vehicles. The key customer sectors for Schwarz Müller commercial vehicles are long-distance transport, waste disposal, the construction industries, timber industries as well as supplying gas stations and air fields.

## **Premium customer service**

As an international organisation with three production sites, 12 distribution sites (principally in Central and Eastern Europe) and many partner organisations, Schwarz Müller provides its customers with the maximum in terms of service. An international network and approximately 2,240 Schwarz Müller employees create the basis for successful customer relations in many different transport sectors. Alongside vehicle construction, Schwarz Müller is placing increased emphasis on service provision in order to maintain the high quality over the entire service life of vehicles. The TOP maintenance service, newly introduced in 2014, offers tailored emergency and maintenance services in 19 countries. Additional services are also offered for rental fleets (heavily expanded across Europe), vehicle leasing and the international used-vehicle market.

**Facts and figures:**

Year of foundation:	1870
Company headquarters:	Freinberg, Austria
Type of company:	GmbH (limited company)
Management:	CEO Roland Hartwig CSO Michael Weigand CFO Georg Preschern
Employees:	approximately 2,240
Revenue:	EUR 342 mn. (2016)
Production sites:	Hanzing (AUT), Zebrek (CZ), Budapest (HU)
Sales & partner sites:	Belgium, Bosnia, Bulgaria, Germany, Italy, Croatia, Latvia, Lithuania, Poland, Romania, Russia, Switzerland, Serbia, Slovakia, Slovenia, Ukraine

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